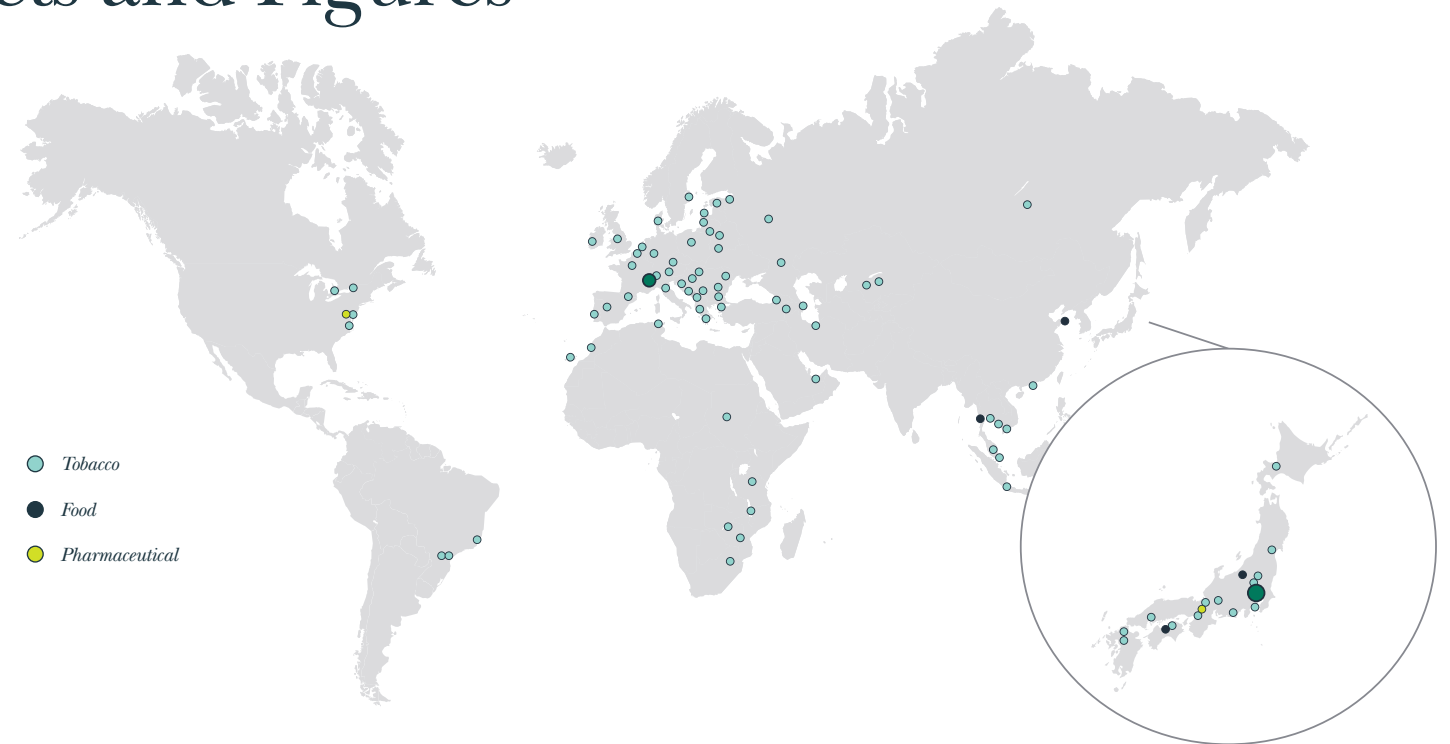
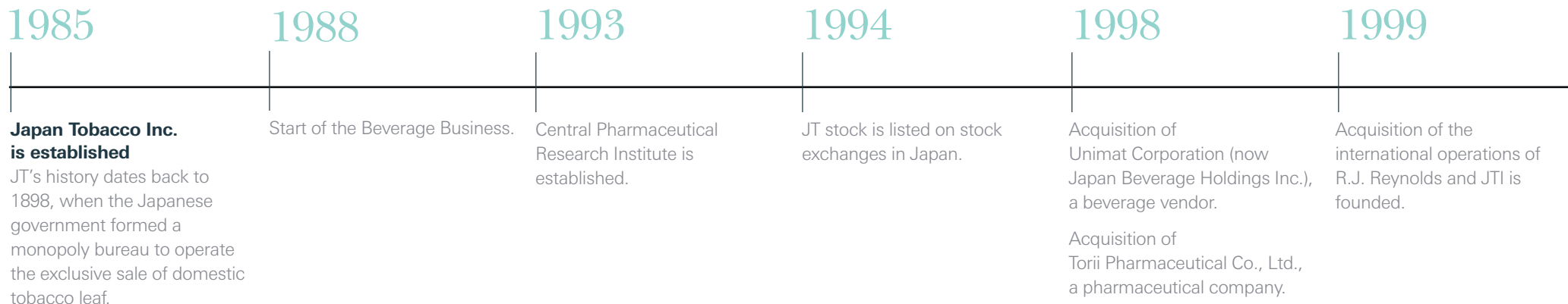


# Group Profile Facts and Figures

*The JT Group is a global organization, with a rich heritage built through organic growth and successful acquisitions. Integrating varied companies, with their individual histories, shaped and transformed us into one of the most culturally-diversified, fast-moving global businesses, stretching over 120 countries.*



## Key Dates



## Business Performance

JT Group adopted International Financial Reporting Standards (IFRS) effective FY2011 ending March 31, 2012.

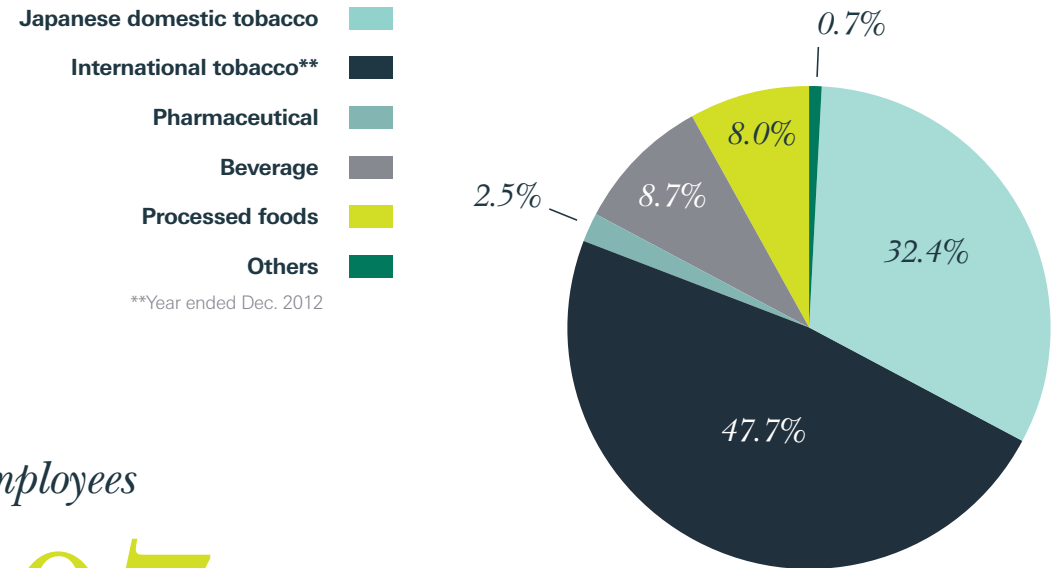
| Unit: JPY billion       | FY ended Mar. 2012 | FY ended Mar. 2013 |
|-------------------------|--------------------|--------------------|
| <b>Revenue</b>          | 2,033.8            | 2,120.2            |
| <b>Operating Profit</b> | 459.2              | 532.4              |
| <b>Adjusted EBITDA</b>  | 577.1              | 622.1              |

## Number of Employees

|                                  | As of end of Mar. 2013 |
|----------------------------------|------------------------|
| <b>Japanese domestic tobacco</b> | 11,043                 |
| <b>International tobacco*</b>    | 24,397                 |
| <b>Pharmaceutical</b>            | 1,744                  |
| <b>Beverage</b>                  | 4,912                  |
| <b>Processed foods</b>           | 6,563                  |
| <b>Others / Corporate</b>        | 848                    |

\*As of December 2012

## Revenue Breakdown by Business Segment



## Total Number of Employees

# 49,507

### 2007

Gallaher Group Plc., a UK based tobacco manufacturer, formerly the fifth largest global tobacco company in the world, was acquired, doubling our combined employee population. At the time, this was the largest foreign acquisition by a Japanese company.

### 2008

Acquisition of Katokichi Co., Ltd. (now TableMark Co., Ltd.), a processed food company.

### 2009

Investment in the supply chain and acquisition of tobacco leaf operations in Africa, Brazil and the U.S.

### 2011

Acquisition of Haggar Cigarette & Tobacco Factory Ltd. in Sudan.

### 2012

Acquisition of Gryson NV, a leading Roll-Your-Own/Make-Your-Own European tobacco company.

### 2013

Acquisition of Al Nakhla, an Egypt based waterpipe tobacco manufacturer.